

S T A T E O F M I C H I G A N

BOARD OF COMMISSIONERS OF THE COUNTY OF ALLEGAN

SHERIFF'S OFFICE – AWARD BODY WORN CAMERA SOLUTION BID

WHEREAS, the Board of Commissioners (Board) approved a capital appropriation of \$140,000 in the 2021 budget to procure a Body Worn Camera (BWC) Solution for the Sheriff's Office, for which unspent funds were approved for, and have been carried over into 2022 to complete the implementation; and

WHEREAS, following the completion of a Request for Proposal (RFP) process and evaluation of the bids received, the costs of implementing and supporting the BWC Solution over the long term are now known; and

WHEREAS, it is recognized that while sufficient funds exist in the capital appropriation to fund the initial implementation cost of the BWC Solution, ongoing operational costs to support the solution, which at this time are estimated to be approximately \$75,000, shall be incorporated into to the annual operating budget.

THEREFORE BE IT RESOLVED that the Board hereby awards the bid for a BWC Solution to Axon Enterprise, Inc. 17800 North 85th Street, Scottsdale, Arizona 85255, for a not to exceed 1st Year implementation cost of \$125,000 and authorizes the County Administrator to negotiate a final contract; and

BE IT FURTHER RESOLVED that the Board authorizes the County to apply for and accept any grants that may be available to offset the expenditures needed to implement and support a BWC Solution; and

BE IT FINALLY RESOLVED that the County Administrator and/or the Board Chairperson is authorized sign the necessary documents on behalf of the County and that the Executive Director of Finance is authorized to make the necessary budget adjustments to complete this action.



ALLEGAN COUNTY
REQUEST FOR ACTION FORM

Completed RFA form must be attached to a work order request through the Track-It System. If you have any questions regarding this process, please contact Administration @ ext. 2633.

RFA#: 209264

Date: 1/12/2022

Request Type Purchases - Capital Budget
Department Requesting Sheriff
Submitted By Valdis Kalnins on behalf of Frank Baker
Contact Information vkalnins@allegancounty.org

Select a Request Type to reveal and complete required form.

Item(s):

Body Worn Camera Solution

Total Bid Price \$125,000.00

Budgeted? Yes No

No. Bids Sent 6.00

No. Bids Received 5.00

Prebid or Qualifications:

None

Recommendation of Award:

Axon Enterprise, Inc. of 17800 North 85th St., Scottsdale, AZ 85255

Equipment / Service / Supplies:

Body Worn Camera Solution

Where it was advertised • RFP posted to www.allegancounty.org and invitations to bid sent to 6 known vendors

REMINDER - Include Tabulation Sheet

BID PRESENTATION FOR PROJECT #: 1002-21

Project Name: **Body Worn Camera Equipment**
 Service Area: **Enter Service Area**
 Budgeted Amount: \$ 140,000
 Bid Amount: \$ 86,708
 Difference: \$ 53,292
 Over/Under Budget UNDER
 Award Recommendation: Axon Enterprises
 Award Criteria: Highest scoring proposal with second lowest cost.
 Evaluation Team: Frank Baker, Mike Larsen, Scott Matice, Brett Ensfield, Jim Steuer, Randy Vanatter, Steve Sedore, Valdis Kalnins
 References supplied and checked? Yes
[Debarred party?](#) No

Date: 1/11/2022
 Advertised: County website and invitations to bid
 # of Firms Invited to Bid: 6
 # in West Michigan: 0
 # in Allegan County: 0
 Mandatory Pre-bid Meeting: No
 # of Pre-bid Meeting Attendees: Not Applicable
 # of Bids Received: 5

VENDOR TABLE	Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5
Company Name	Equature	Axon Enterprises	Digital Ally	Motorola Solutions	Hudson Valley / Bodyworn.io
Company Address1	18311 W 10 Mile Rd	17800 N. 85th Street	15612 College Blvd	500 W Monroe St.	34 Knox Dr
City, State, Zip	Southfield, MI 48075	Scottsdale, Arizona 85255	Lenexa, Kansas 66219	Chicago, Illinois 60661	New Windsor, NY 12553

COST TABLE (Comparison based on a 70 camera solution per RFP, implemented without any optional features)

Implementation Cost - Year 1	\$ 70,699	\$ 86,708	\$ 43,185	\$ 55,790	\$ 116,059
Annual Maintenance Cost	\$ 25,000	\$ 21,637	\$ 41,185	\$ 41,160	\$ 66,080
Total Estimated 5-year Cost	\$ 170,699	\$ 173,257	\$ 207,926	\$ 220,430	\$ 380,379