Clean Energy Products Overview

Allegan County Board of Commissioners November 10, 2022

Eric Clinton, Director of Renewable Products



We offer a variety of high quality, flexible, cost competitive renewable products to meet the needs of our customers

Solar Gardens



- · Customers source their electricity use with high visibility, local, Michigan made community solar electricity
- Helps customers put sustainability values into practice and protect environment for future generations
- Flexible, cost competitive subscription-based model, zero upfront costs, month-to-month

Large Customer Renewable Program



- · Business customers source their electricity use with local, Michigan made wind or solar electricity
- Helps businesses meet sustainability goals, attract capital and improve their brand
- Cost competitive subscription-based model, zero upfront costs, 10, 15, 20-year terms available

MI Clean Air (Carbon Offset)



- Customers offset their natural gas use through the purchase of local, Michigan forestry-based carbon offsets
- Helps customers put sustainability values into practice and protect environment for future generations
- Flexible, cost competitive subscription-based model, zero upfront costs, 1-year term

Renewable Energy Credits (RECs)



- Customers offset their electricity use through the purchase of local or national RECs
- Helps customers achieve their sustainability goals in the most cost-effective manner possible
- Flexible, low-cost subscription-based model, zero upfront costs, 1, 3-year terms available

What makes an ideal Solar Garden host site?

- Community Acceptance Communities that desire solar and have solar ordinances in place
- Location land must be located within Consumers' electric service territory
- Acreage Minimum of 30-acres
- Demand Larger non-residential electric customers who are willing to commit to a portion of the electricity produced for a mutually agreeable multi-year term
- Land Type Cleared, relatively flat land with no wetlands (low-risk flood zones), no woods, no structures
- Brownfields Legacy industrial sites <u>may</u> be suitable
- Interconnection Infrastructure Nearby (closer is better, one-mile or less) Consumers' infrastructure (substation) to support cost effective high voltage interconnection



Solar Gardens customers pay a monthly subscription fee that is offset by a credit

- Program Customer pays to supply all or a portion of their consumption with renewable solar generation in addition to their normal bundled electric rate
- Subscription Customer subscribes to a monthly block at a rate of \$8 per block (one block is equal to 0.5 kW of solar capacity)
- Market Credit The customer receives a per block credit equal to the market value of the electricity produced by the Solar Garden
- Location Customers do not have to live geographically near a Solar Garden to subscribe
- Term 1-year minimum then month-to-month thereafter
- Solar Gardens Sunrise Open to all organizations with a non-profit status that serve low-income residential customers or schools.

